



**GE Medical Systems  
Information Technologies**

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August 1, 2003

**PRODUCT END-OF-LIFE REMINDER**

Dear Valued Customer,

Many of our customers already are aware of our product line enhancements. You are also now aware that some of our products have been discontinued. The purpose of this letter is to provide some information regarding the new features of our monitors that we offer as replacements. This information is intended to assist you in planning your budget for the timely transition to new equipment, the replacement of products that can no longer be serviced, and to ensure the availability of maternal/fetal monitors when you need them.

We have introduced several new products including the unique 2120*s* and 120 Series Maternal/Fetal Monitors and the 170 Series Antepartum Monitors. These new monitors are easier to use and provide expanded capabilities for providing comprehensive monitoring of the mother and fetus in the Labor and Delivery setting as well as the physician's office or antepartum clinic.

Here are just a few of the perinatal features that are available that make our monitors unique:

<b>Dual 9 Crystal Ultrasound</b>	9-crystal pulse Doppler ultrasound transducers provides wider beam and more even depth of penetration for easier signal acquisition, saving you time at start of monitoring and less repositioning later
<b>Smart BP™</b>	Patented Smart Blood Pressure technology delays a scheduled non-invasive blood pressure if a contraction is in progress, providing more accurate NIBP readings and enhancing patient comfort
<b>Heart Beat Coincidence (HBC)</b>	Heart Beat Coincidence alerts you when it suspects two monitoring modes are recording the same heart rate
<b>Recovery Mode Vital Signs</b>	Vitals signs history puts 8 hours of documentation at your fingertips during recovery
<b>Song Player</b>	Celebrate the birth of the new baby with <i>Happy Birthday</i> and 2 other songs
<b>ChartLight</b>	Bright enough to view the Fetal Strip without additional room lighting for night-time monitoring

Here is a transition chart to help you:

<b>Monitor</b>	<b>Suggested Replacement</b>
Model 115	120 or 2120 Series Maternal/Fetal Monitor
Model 116	120 or 2120 Series Maternal/Fetal Monitor
Model 140	170 Series
Model 145	170 Series

Please contact your local GE Medical Systems *Information Technologies*' Perinatal Account Manager or Bill Weller with our in-house perinatal sales team at 1-866-664-8677, and select Option 2, for more information and to arrange a product demonstration. We are offering various special promotions regarding trading in your older monitors. Please be sure to mention the following Promo Codes when you call: **Antepartum Monitors # 2009010-116**, **Intrapartum Monitors # 2009010-101L**. Our team will assist you in choosing the right new monitor to meet your needs from our current line of Maternal/Fetal monitors. They will be happy to answer any questions you may have.

Thank you for your continued support and confidence in the Corometrics brand products.

Sincerely,

Marilyn R. Lapidus  
Global Marketing Manager - Perinatal