



GE Medical Systems
OEC

Nov 1, 2004

Name
Company
Address
City, State Zip

Dear Name:

We know how important it is to your long range planning to be able to anticipate well in advance any changes to the reparability status or life expectancy of your older GE OEC diagnostic imaging equipment. That’s why we’ve established a policy of giving you advance notice of the end of the useful life of our products.

Effective on the date at the head of each column, each of the listed products has reached the end of its useful life.

<u>December 31, 2004</u>	<u>December 31, 2005</u>	<u>December 31, 2007</u>
Steno 2 (pre-1996, i.e. CCD not MDa/MDn) Lunar – ORCA	IT 3000 ConnectStat (Sun Version)	OEC Model 9600 Uroview U2600 OEC Model 6600

This notice is to inform you of items that reach their end of useful life in the next few years and will no longer be able to be covered under a new service agreement at the end of their respective final year.

Products reach the end of their useful life for a variety of reasons. These reasons include lack of continued support by outside suppliers, unavailability of parts or service expertise, machine wear-out and reduced reliability, as well as the obsolescence of the technology and level of functionality offered by the product.

There’s nothing new about this progression throughout product life. Eventually every machine will become technically out of date, too costly to service, or otherwise ready for retirement. The system has yet to be built which has no practical limit on its useful life – although we do pride ourselves on the longevity of GE OEC equipment and offer customers a wide range of trade-in and upgrade options.

What’s different today is that GE OEC has set up a formal tracking and notification mechanism to help give you ample time to evaluate your needs and plan for the future. There are a number of alternatives for you to consider. We will be happy to assist you in assessing your options and in balancing your clinical and budgetary needs. Just call your GE OEC sales representative for information on trade-in and upgrade opportunities. We also will continue to offer service contracts on the products up to the effective end-of-life date, as well as hourly service as feasible based on the condition of the equipment and availability of parts and other technical support.

If you are no longer using any of the products for which an end-of-life notice has been given by us, we would appreciate your letting us know that the product has been sold by you, disposed of, or is still in your possession, but not in use. You may do this by faxing this letter back to us at (801) 521-3903, making a note of your updated information right on the letter. ***If you have sold any of these products to another party, please promptly send a copy of this notice to them.***

Thank you for your continued support.

Sincerely,

Allan

Allan Alcox
Service Sales and Marketing Manager
801-536-4583

History of EOL Dates

EOL Dates	12/31/2001	12/31/2002	12/31/2003	12/31/2004	12/31/2005	12/31/2006	12/31/2007
UROVIEW	Uroview 1000 Uroview 2000	Uroview 2500					Uroview 2600
C- ARM's		OEC 9000	OEC 9400 Steno D6, D9	Steno 2 (pre-1996) Lunar - ORCA			OEC 9600
NAV			IT 2000		IT 3000 Connectstat (SUN version)		
MINIVIEW							OEC 6600