



## GE Healthcare Clinical Diagnostics

1675 Lakeside Drive  
Waukegan, IL 60085  
USA

Dear Valued Customer,

Welcome to GE Healthcare! We're excited to inform you that the core laboratory diagnostics and point of care businesses of Abbott are now part of GE Healthcare.

Right now, you do not need to make any changes in how you work with us, and you can be confident that the same sales, service, and customer service representatives will continue to support you. Our goal is to make this transition as seamless as possible. You'll continue to see the Abbott logo on products and information for some time as we continue to work through fully transitioning business operations to GE's systems. We will keep you updated throughout the process.

We are excited about our future. Every decision, every focus and every milestone we have will be based on, "What does this mean to you, our customer and to the patients you serve? How does this make things better for you?" We believe in helping customers win.

As part of GE Healthcare, our vision is to help clinicians find and treat diseases earlier for more targeted treatment options, lower costs and better outcomes for patients. We call this model of care "Early Health", and we believe diagnostics sets the direction. We envision in vitro diagnostics:

- **Playing a critical role in the transition to "Early Health" around the world** with new insights produced in the lab and at point of care – for essential information that may assist healthcare professionals to earlier diagnose disease. Today, in vitro diagnostics influences more than 70% of all medical decisions, but only consists of 1% of all healthcare spending. We believe investment in diagnostics will play an even bigger role tomorrow.
- **Complementing GE Healthcare's in vivo diagnostic capabilities** (like MR, CT, Ultrasound, PET, Nuclear Medicine and X-ray) to re-imagine healthcare toward early detection by healthcare professionals to predict disease earlier, diagnose it sooner, treat it more effectively and monitor treatment to maintain health.
- **Being more connected with GE Healthcare's clinical IT solutions**, where we can automate and tighten the linkages between the lab, radiology, clinician and patient – across the continuum of care – for real-time decision support tools and electronic medical record capabilities. We don't need to wait on new technology; we need to make it work better, together, today.
- **Benefiting from GE Healthcare's workflow and broad service solutions** across diagnostic and clinical pathways to maximize your quality of care and return on investment – from workflow consulting to innovative financing.

Please contact your sales representative with any questions. More details about the transition can be found on our Website at [www.gehealthcare.com/diagnostics](http://www.gehealthcare.com/diagnostics).

We sincerely appreciate your business. We look forward to future opportunities to further serve you and share the many ways GE Healthcare can help you re-imagine healthcare.

Sincerely,

John Chiminski  
President & CEO  
Clinical Diagnostics  
GE Healthcare



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